

# January 2022 Partner SPIFF

SPIFFS are applicable to deals estimated as equal to or more than \$25,000.

\$500 bucks = Deal Registration

5% SPIFF = when we close the deal  
(example \$200k ARR deal closed gets 10k for you and engineer \$25k min)

30% - 20% Margin = my sales reps goal to achieve with you

Please contact [channelteam@axissecurity.com](mailto:channelteam@axissecurity.com) with any questions.